

# Consolidated Operating Performance Data

## UPSTREAM

The tables presented below provide supplementary information for the Group upstream activities. These disclosures are not audited. These disclosures do not include information about MOL's share in equity consolidated Pearl project (in Kurdistan region of Iraq) due to the early stage of the investment.

### GROSS RESERVES (ACCORDING TO SPE RULES)\*

PROVED RESERVES (1P)	NATURAL GAS		CRUDE OIL & CONDENSATE		COMBINED MMBOE
	MCM	MMBOE	KT	MMBBL	
<b>Hungary</b>					
Hungary as of December 31, 2011	9,931.9	53.1	4,387.1	33.6	86.6
Hungary as of December 31, 2012	9,562.4	47.8	4,326.4	32.9	80.7
Hungary as of December 31, 2013	8,306.7	43.5	3,930.3	29.7	73.2
Revision of previous estimates	1,359.3	7.7	568.3	4.2	12.0
Extension and discoveries	258.9	1.6	26.1	0.2	1.8
Production	(1,656.4)	(9.5)	(742.8)	(5.6)	(15.1)
Purchase/sale of minerals in place	0.0	0.0	0.0	0.0	0.0
<b>Hungary as of December 31, 2014</b>	<b>8,268.5</b>	<b>43.3</b>	<b>3,782.0</b>	<b>28.6</b>	<b>71.9</b>
<b>Croatia</b>					
Croatia as of December 31, 2011	19,185.7	113.0	10,996.4	82.5	195.5
Croatia as of December 31, 2012	14,385.2	93.6	10,042.4	74.8	168.4
Croatia as of December 31, 2013	12,774.9	83.2	10,163.1	75.7	158.9
Revision of previous estimates	392.2	2.3	93.9	0.7	3.0
Extension and discoveries	0.0	0.0	0.0	0.0	0.0
Production	(1,325.4)	(8.3)	(535.1)	(4.0)	(12.3)
Purchase/sale of minerals in place	0.0	0.0	0.0	0.0	0.0
<b>Croatia as of December 31, 2014</b>	<b>11,841.7</b>	<b>77.2</b>	<b>9,721.9</b>	<b>72.3</b>	<b>149.5</b>
<b>U.K. (North Sea)</b>					
U.K. (North Sea) as of December 31, 2013	0.0	0.0	0.0	0.0	0.0
Revision of previous estimates	0.0	0.0	0.0	0.0	0.0
Extension and discoveries	0.0	0.0	0.0	0.0	0.0
Production	(12.7)	(0.1)	(49.6)	(0.4)	(0.5)
Purchase/sale of minerals in place	126.0	0.7	1,970.3	15.9	16.6
<b>U.K. (North Sea) as of December 31, 2014</b>	<b>113.3</b>	<b>0.7</b>	<b>1,920.7</b>	<b>15.5</b>	<b>16.2</b>
<b>KRI**</b>					
KRI as of December 31, 2011	0.0	0.0	0.0	0.0	0.0
KRI as of December 31, 2012	0.0	0.0	0.0	0.0	0.0
KRI as of December 31, 2013	0.0	0.0	0.0	0.0	0.0
Revision of previous estimates	0.0	0.0	0.0	0.0	0.0
Extension and discoveries	0.0	0.0	1,895.7	12.7	12.7
Production	0.0	0.0	(104.3)	(0.7)	(0.7)
Purchase/sale of minerals in place	0.0	0.0	0.0	0.0	0.0
<b>KRI as of December 31, 2014</b>	<b>0.0</b>	<b>0.0</b>	<b>1,791.4</b>	<b>12.0</b>	<b>12.0</b>

PROVED RESERVES (1P)	NATURAL GAS		CRUDE OIL & CONDENSATE		COMBINED MMBOE
	MCM	MMBOE	KT	MMBBL	
Russia as of December 31, 2011	0.0	0.0	14,548.5	102.8	102.8
Russia as of December 31, 2012	0.0	0.0	13,971.9	98.7	98.7
Russia as of December 31, 2013	0.0	0.0	11,390.4	80.0	80.0
Revision of previous estimates	0.0	0.0	673.9	4.7	4.7
Extension and discoveries	0.0	0.0	0.0	0.0	0.0
Production	0.0	0.0	(391.5)	(2.8)	(2.8)
Purchase/sale of minerals in place	0.0	0.0	(5,206.3)	(36.4)	(36.4)
<b>Russia as of December 31, 2014</b>	<b>0.0</b>	<b>0.0</b>	<b>6,466.5</b>	<b>45.5</b>	<b>45.5</b>
<b>Pakistan</b>					
Pakistan as of December 31, 2011	1,096.7	7.2	151.6	1.3	8.5
Pakistan as of December 31, 2012	843.3	5.6	111.7	0.9	6.5
Pakistan as of December 31, 2013	647.9	4.4	281.0	2.1	6.5
Revision of previous estimates	(11.3)	(0.1)	(2.0)	0.0	-0.1
Extension and discoveries	0.0	0.0	0.0	0.0	0.0
Production	(246.6)	(1.7)	(98.2)	(0.8)	(2.4)
Purchase/sale of minerals in place	0.0	0.0	0.0	0.0	0.0
<b>Pakistan as of December 31, 2014</b>	<b>390.1</b>	<b>2.6</b>	<b>180.7</b>	<b>1.4</b>	<b>4.0</b>
<b>Kazakhstan</b>					
Kazakhstan as of December 31, 2011	2,301.5	13.5	1,232.6	9.8	23.4
Kazakhstan as of December 31, 2012	2,301.5	13.5	1,232.6	9.8	23.4
Kazakhstan as of December 31, 2013	2,301.5	13.5	1,232.6	9.8	23.4
Revision of previous estimates	0.0	0.0	0.0	0.0	0.0
Extension and discoveries	2,660.5	15.7	740.6	5.9	21.6
Production	0.0	0.0	0.0	0.0	0.0
Purchase/sale of minerals in place	0.0	0.0	0.0	0.0	0.0
<b>Kazakhstan as of December 31, 2014</b>	<b>4,962.0</b>	<b>29.2</b>	<b>1,973.1</b>	<b>15.7</b>	<b>44.9</b>
<b>Syria, Egypt and Angola</b>					
Syria, Egypt and Angola as of December 31, 2011	2,891.7	17.0	1,388.0	11.3	28.3
Syria, Egypt and Angola as of December 31, 2012	2,750.1	16.2	1,348.5	11.0	27.2
Syria, Egypt and Angola as of December 31, 2013	2,750.1	16.2	1,290.8	10.6	26.8
Revision of previous estimates	0.0	0.0	(11.4)	(0.1)	(0.1)
Extension and discoveries	0.0	0.0	0.0	0.0	0.0
Production	0.0	0.0	(156.1)	(1.2)	(1.2)
Purchase/sale of minerals in place	0.0	0.0	0.0	0.0	0.0
<b>Syria, Egypt and Angola as of December 31, 2014</b>	<b>2,750.1</b>	<b>16.2</b>	<b>1,123.3</b>	<b>9.3</b>	<b>25.5</b>

# Consolidated Operating Performance Data

PROVED RESERVES (1P)	NATURAL GAS		CRUDE OIL & CONDENSATE		COMBINED MMBOE
	MCM	MMBOE	KT	MMBBL	
<b>TOTAL MOL Group as of December 31, 2011</b>	<b>35,407.4</b>	<b>203.8</b>	<b>32,704.1</b>	<b>241.3</b>	<b>445.2</b>
<b>TOTAL MOL Group as of December 31, 2012</b>	<b>29,842.4</b>	<b>176.7</b>	<b>31,033.5</b>	<b>228.2</b>	<b>404.9</b>
<b>TOTAL MOL Group as of December 31, 2013</b>	<b>26,781.0</b>	<b>160.8</b>	<b>28,288.2</b>	<b>207.9</b>	<b>368.7</b>
Revision of previous estimates	1,740.2	9.9	1,322.7	9.6	19.5
Extension and discoveries	2,919.4	17.3	2,662.4	18.8	36.1
Production	(3,241.0)	(19.5)	(2,077.7)	(15.4)	(34.9)
Purchase/sale of minerals in place	126.0	0.7	(3,236.0)	(20.5)	(19.8)
<b>TOTAL MOL Group as of December 31, 2014</b>	<b>28,325.5</b>	<b>169.2</b>	<b>26,959.7</b>	<b>200.4</b>	<b>369.6</b>
<b>INA</b>					
<b>INA as of December 31, 2011</b>	<b>22,077.4</b>	<b>130.0</b>	<b>12,384.3</b>	<b>93.8</b>	<b>223.8</b>
<b>INA as of December 31, 2012</b>	<b>17,135.2</b>	<b>109.8</b>	<b>11,390.9</b>	<b>85.8</b>	<b>195.6</b>
<b>INA as of December 31, 2013</b>	<b>15,524.9</b>	<b>99.4</b>	<b>11,453.9</b>	<b>86.2</b>	<b>185.6</b>
Revision of previous estimates	392.2	2.3	82.5	0.6	2.9
Extension and discoveries	0.0	0.0	0.0	0.0	0.0
Production	(1,325.4)	(8.3)	(691.3)	(5.2)	(13.5)
Purchase/sale of minerals in place	0.0	0.0	0.0	0.0	0.0
<b>INA as of December 31, 2014</b>	<b>14,591.7</b>	<b>93.4</b>	<b>10,845.2</b>	<b>81.7</b>	<b>175.1</b>

\* The reserves include information about 100% of MMBF Ltd's reserves

\*\* KRI - Kurdistan Region of Iraq

## GROSS RESERVES (ACCORDING TO SPE RULES)\*

PROVED + PROBABLE RESERVES (2P)	NATURAL GAS		CRUDE OIL & CONDENSATE		COMBINED MMBOE
	MCM	MMBOE	KT	MMBBL	
Hungary as of December 31, 2011	21,203.7	107.0	8,297.8	63.5	170.5
Hungary as of December 31, 2012	20,714.7	99.7	7,774.3	59.4	159.0
Hungary as of December 31, 2013	16,804.4	82.2	7,696.1	58.1	140.3
Revision of previous estimates	(1,269.8)	0.2	(598.8)	(4.5)	(4.3)
Extension and discoveries	383.2	2.3	33.6	0.3	2.5
Production	(1,656.4)	(9.5)	(742.8)	(5.6)	(15.1)
Purchase/sale of minerals in place	0.0	0.0	0.0	0.0	0.0
<b>Hungary as of December 31, 2014</b>	<b>14,261.4</b>	<b>75.2</b>	<b>6,388.1</b>	<b>48.3</b>	<b>123.5</b>
<b>Croatia</b>					
Croatia as of December 31, 2011	23,472.5	138.3	12,761.8	96.0	234.3
Croatia as of December 31, 2012	19,545.8	127.7	12,621.4	93.9	221.6
Croatia as of December 31, 2013	17,666.1	115.6	12,447.8	92.5	208.1
Revision of previous estimates	(1,082.6)	(7.8)	933.9	6.9	(0.9)
Extension and discoveries	0.0	0.0	0.0	0.0	0.0
Production	(1,325.4)	(8.3)	(535.1)	(4.0)	(12.3)
Purchase/sale of minerals in place	0.0	0.0	0.0	0.0	0.0
<b>Croatia as of December 31, 2014</b>	<b>15,258.1</b>	<b>99.5</b>	<b>12,846.5</b>	<b>95.4</b>	<b>194.9</b>

PROVED + PROBABLE RESERVES (2P)	NATURAL GAS		CRUDE OIL & CONDENSATE		COMBINED MMBOE
	MCM	MMBOE	KT	MMBBL	
U.K. (North Sea) as of December 31, 2013	0.0	0.0	0.0	0.0	0.0
Revision of previous estimates	0.0	0.0	0.0	0.0	0.0
Extension and discoveries	0.0	0.0	0.0	0.0	0.0
Production	(12.7)	(0.1)	(49.6)	(0.4)	(0.5)
Purchase/sale of minerals in place	201.6	1.2	3,652.1	29.7	30.9
<b>U.K. (North Sea) as of December 31, 2014</b>	<b>188.9</b>	<b>1.1</b>	<b>3,602.5</b>	<b>29.3</b>	<b>30.4</b>
<b>KRI**</b>					
KRI as of December 31, 2011	0.0	0.0	0.0	0.0	0.0
KRI as of December 31, 2012	0.0	0.0	0.0	0.0	0.0
KRI as of December 31, 2013	0.0	0.0	0.0	0.0	0.0
Revision of previous estimates	0.0	0.0	0.0	0.0	0.0
Extension and discoveries	0.0	0.0	2,402.9	16.1	16.1
Production	0.0	0.0	(104.3)	(0.7)	(0.7)
Purchase/sale of minerals in place	0.0	0.0	0.0	0.0	0.0
<b>KRI as of December 31, 2014</b>	<b>0.0</b>	<b>0.0</b>	<b>2,298.6</b>	<b>15.4</b>	<b>15.4</b>
<b>Russia</b>					
Russia as of December 31, 2011	0.0	0.0	26,063.3	185.6	185.6
Russia as of December 31, 2012	0.0	0.0	24,776.6	176.2	176.2
Russia as of December 31, 2013	0.0	0.0	18,398.9	129.9	129.9
Revision of previous estimates	0.0	0.0	(117.7)	0.0	0.0
Extension and discoveries	0.0	0.0	0.0	0.0	0.0
Production	0.0	0.0	(391.5)	(2.8)	(2.8)
Purchase/sale of minerals in place	0.0	0.0	(7,518.1)	(52.6)	(52.6)
<b>Russia as of December 31, 2014</b>	<b>0.0</b>	<b>0.0</b>	<b>10,371.6</b>	<b>74.5</b>	<b>74.5</b>
<b>Pakistan</b>					
Pakistan as of December 31, 2011	1,442.5	9.6	163.5	1.4	10.9
Pakistan as of December 31, 2012	1,189.1	7.9	123.7	1.0	8.9
Pakistan as of December 31, 2013	1,909.9	13.1	613.3	4.6	17.7
Revision of previous estimates	(207.6)	(1.4)	(63.6)	(0.5)	(1.9)
Extension and discoveries	0.0	0.0	0.0	0.0	0.0
Production	(246.6)	(1.7)	(98.2)	(0.8)	(2.4)
Purchase/sale of minerals in place	0.0	0.0	0.0	0.0	0.0
<b>Pakistan as of December 31, 2014</b>	<b>1,455.7</b>	<b>10.0</b>	<b>451.5</b>	<b>3.4</b>	<b>13.4</b>
<b>Kazakhstan</b>					
Kazakhstan as of December 31, 2011	3,667.4	21.6	1,900.8	15.1	36.7
Kazakhstan as of December 31, 2012	3,667.4	21.6	1,900.8	15.1	36.7
Kazakhstan as of December 31, 2013	3,667.4	21.6	1,900.8	15.1	36.7
Revision of previous estimates	0.0	0.0	0.0	0.0	0.0
Extension and discoveries	3,003.2	17.7	750.9	6.0	23.7
Production	0.0	0.0	0.0	0.0	0.0
Purchase/sale of minerals in place	0.0	0.0	0.0	0.0	0.0
<b>Kazakhstan as of December 31, 2014</b>	<b>6,670.6</b>	<b>39.3</b>	<b>2,651.7</b>	<b>21.1</b>	<b>60.4</b>

# Consolidated Operating Performance Data

PROVED + PROBABLE RESERVES (2P)	NATURAL GAS		CRUDE OIL & CONDENSATE		COMBINED MMBOE
	MCM	MMBOE	KT	MMBBL	
Syria, Egypt and Angola as of December 31, 2011	4,499.5	26.5	2,162.1	17.7	44.2
Syria, Egypt and Angola as of December 31, 2012	4,357.9	25.7	2,337.2	19.0	44.6
Syria, Egypt and Angola as of December 31, 2013	4,357.9	25.7	2,118.3	17.3	43.0
Revision of previous estimates	0.0	0.0	80.5	0.7	0.7
Extension and discoveries	0.0	0.0	0.0	0.0	0.0
Production	0.0	0.0	(156.1)	(1.2)	(1.2)
Purchase/sale of minerals in place	0.0	0.0	0.0	0.0	0.0
<b>Syria, Egypt and Angola as of December 31, 2014</b>	<b>4,357.9</b>	<b>25.7</b>	<b>2,042.6</b>	<b>16.8</b>	<b>42.5</b>
<b>TOTAL MOL Group</b>					
<b>TOTAL MOL Group as of December 31, 2011</b>	<b>54,285.7</b>	<b>302.9</b>	<b>51,349.4</b>	<b>379.3</b>	<b>682.3</b>
<b>TOTAL MOL Group as of December 31, 2012</b>	<b>49,475.0</b>	<b>282.5</b>	<b>49,534.0</b>	<b>364.6</b>	<b>647.0</b>
<b>TOTAL MOL Group as of December 31, 2013</b>	<b>44,405.7</b>	<b>258.1</b>	<b>43,175.1</b>	<b>317.6</b>	<b>575.7</b>
Revision of previous estimates	(2,560.0)	(9.1)	234.3	2.7	(6.4)
Extension and discoveries	3,386.4	20.0	3,187.4	22.4	42.3
Production	(3,241.0)	(19.5)	(2,077.7)	(15.4)	(34.9)
Purchase/sale of minerals in place	201.6	1.2	(3,866.0)	(23.0)	(21.8)
<b>TOTAL MOL Group as of December 31, 2014</b>	<b>42,192.6</b>	<b>250.7</b>	<b>40,653.1</b>	<b>304.3</b>	<b>554.9</b>
<b>INA</b>					
<b>INA as of December 31, 2011</b>	<b>27,972.1</b>	<b>164.7</b>	<b>14,923.9</b>	<b>113.7</b>	<b>278.4</b>
<b>INA as of December 31, 2012</b>	<b>23,903.7</b>	<b>153.3</b>	<b>14,958.6</b>	<b>112.9</b>	<b>266.2</b>
<b>INA as of December 31, 2013</b>	<b>22,024.0</b>	<b>141.2</b>	<b>14,566.0</b>	<b>109.8</b>	<b>251.1</b>
Revision of previous estimates	(1,082.6)	(7.8)	1,014.4	7.6	(0.2)
Extension and discoveries	0.0	0.0	0.0	0.0	0.0
Production	(1,325.4)	(8.3)	(691.3)	(5.2)	(13.5)
Purchase/sale of minerals in place	0.0	0.0	0.0	0.0	0.0
<b>INA as of December 31, 2014</b>	<b>19,616.0</b>	<b>125.1</b>	<b>14,889.2</b>	<b>112.2</b>	<b>237.4</b>

\* The reserves include information about 100% of MMBF Ltd's reserves

\*\* KRI - Kurdistan Region of Iraq

## HYDROCARBON PRODUCTION

DAILY HYDROCARBON PRODUCTION BY COUNTRIES (THOUSAND BOEPD)	2010	2011	2012	2013	2014
Hungary	53.6	48.8	46.2	43.2	41.6
Croatia	54.1	50.8	42.1	37.2	35.2
U.K. (North Sea)	0.0	0.0	0.0	0.0	1.3
Russia	19.7	18.7	17.5	14.3	7.7
Pakistan	4.7	5.5	5.6	5.8	6.6
Kurdistan Region of Iraq	0.0	0.1	0.5	0.2	1.9
Syria	7.9	20.3	3.1	0.0	0.0
Egypt	1.9	1.8	1.9	1.9	2.0
Angola	1.6	1.6	1.5	1.1	1.2
<b>Total hydrocarbon</b>	<b>143.5</b>	<b>147.4</b>	<b>118.5</b>	<b>103.7</b>	<b>97.5</b>

DAILY HYDROCARBON PRODUCTION BY PRODUCTS (THOUSAND BOEPD)	2010	2011	2012	2013	2014
crude oil	49.4	46.4	42.8	38.2	34.5
natural gas	80.5	85.6	66.7	57.8	54.9
condensate	13.7	15.4	9.0	7.6	8.1
<b>Total hydrocarbon</b>	<b>143.5</b>	<b>147.4</b>	<b>118.5</b>	<b>103.7</b>	<b>97.5</b>

## COSTS

DIRECT PRODUCTION COSTS *	2010	2011	2012	2013	2014
Total USD/boe	6.58	6.29	7.31	8.32	8.5

\* Production costs are exclusive of DD&A and indirect costs.

## COSTS INCURRED (HUF mn)\*

	CONSOLIDATED COMPANIES					ASSOCIATED COMPANIES	TOTAL
	CEE**	WE***	CIS****	OTHER*****	TOTAL		
<b>For year ended 31 December 2013</b>							
Acquisition of properties	0	0	0	1,417	1,417	0	1,417
Proved	0	0	0	1,417	1,417	0	1,417
Unproved	0	0	0	0	0	0	0
Exploration	19,404	0	11,095	45,558	76,057	0	76,057
G&G	2,109	0	892	4,827	7,827	0	7,827
Drilling	16,096	0	8,669	35,977	60,741	0	60,741
Rental fee, other	1,199	0	1,535	4,754	7,488	0	7,488
Development	41,888	0	13,448	16,755	72,091	0	72,091
<b>Total costs incurred</b>	<b>61,292</b>	<b>0</b>	<b>24,543</b>	<b>63,730</b>	<b>149,566</b>	<b>0</b>	<b>149,566</b>
<b>For year ended 31 December 2014</b>							
Acquisition of properties	1,505	119,418	0	0	120,923	0	120,923
Proved	0	79,378	0	0	79,378	0	79,378
Unproved	1,505	40,040	0	0	41,545	0	41,545
Exploration	16,685	605	9,019	60,825	87,133	0	87,133
G&G	2,545	385	2,191	11,117	16,238	0	16,238
Drilling	13,352	92	6,030	42,370	61,843	0	61,843
Rental fee, other	788	127	798	7,338	9,052	0	9,052
Development	44,622	41,569	11,582	14,479	112,252	0	112,252
<b>Total costs incurred</b>	<b>62,811</b>	<b>161,591</b>	<b>20,601</b>	<b>75,304</b>	<b>320,307</b>	<b>0</b>	<b>320,307</b>

\* Costs incurred by Group companies during the year in oil and gas property acquisition, exploration and development activities, whether capitalised or expensed directly, are shown in the table

\*\* CEE: Hungary, Croatia, Romania

\*\*\* WE: United Kingdom

\*\*\*\* CIS: Russia, Kazakhstan

\*\*\*\*\* Other: Kurdistan Region of Iraq, Syria, Oman, Pakistan, Egypt, Angola

# Consolidated Operating Performance Data

## EARNINGS (HUF mn)\*

	CONSOLIDATED COMPANIES					ASSOCIATED COMPANIES	TOTAL
	CEE**	WE***	CIS****	OTHER*****	TOTAL		
<b>For year ended 31 December 2013</b>							
Sales	391,199	0	26,150	39,988	457,338	0	457,338
third parties	69,943	0	26,150	39,988	136,082	0	136,082
intra-group	321,256	0	0	0	321,256	0	321,256
Production costs	(53,270)	0	(10,694)	(9,752)	(73,716)	0	(73,716)
Exploration expense	(2,229)	0	(2,590)	(9,506)	(14,325)	0	(14,325)
DD&A	(104,376)	0	(18,332)	(98,393)	(221,100)	0	(221,100)
Other income/(costs)	5,934	0	10,108	(11,562)	4,480	0	4,480
Earnings before taxation	237,258	0	4,642	(89,224)	152,676	0	152,676
Taxation	(19,464)	0	(1,613)	223	(20,854)	0	(20,854)
<b>EARNINGS FROM OPERATION</b>	<b>217,795</b>	<b>0</b>	<b>3,029</b>	<b>(89,002)</b>	<b>131,822</b>	<b>0</b>	<b>131,822</b>
<b>For year ended 31 December 2014</b>							
Sales	325,535	6,470	13,454	47,738	393,196	0	393,196
third parties	72,887	6,470	13,454	47,738	140,549	0	140,549
intra-group	252,647	0	0	0	252,647	0	252,647
Production costs	(44,489)	(3,427)	(6,462)	(11,889)	(66,267)	0	(66,267)
Exploration expense	(2,752)	-385	(2,190)	(11,130)	(16,457)	0	(16,457)
DD&A	(107,966)	(1,010)	(16,110)	(84,894)	(209,981)	0	(209,981)
Other income/(costs)	(15,010)	(1,254)	9,853	(17,141)	(23,552)	0	(23,552)
Earnings before taxation	155,317	393	(1,455)	(77,316)	76,939	0	76,939
Taxation	(14,577)	(26)	(104)	21	(14,685)	0	(14,685)
<b>EARNINGS FROM OPERATION</b>	<b>140,740</b>	<b>367</b>	<b>(1,559)</b>	<b>(77,295)</b>	<b>62,253</b>	<b>0</b>	<b>62,253</b>

\* Earnings of Group companies from exploration and production activities excluding financing costs and related tax effects other income/cost does not include the administration cost inside MOL Plc and INA Plc  
 \*\* CEE: Hungary, Croatia, Romania  
 \*\*\* WE: United Kingdom  
 \*\*\*\* CIS: Russia, Kazakhstan  
 \*\*\*\*\* Other: Kurdistan Region of Iraq, Syria, Oman, Pakistan, Egypt, Angola

## EXPLORATION AND DEVELOPMENT WELLS

COUNTRY	CEE*	WE**	CIS***	OTHER****	TOTAL
For the year ended 31 December 2013					
<b>Wells tested</b>	<b>19</b>	<b>0</b>	<b>52</b>	<b>22</b>	<b>93</b>
<b>o/w exploration/appraisal</b>	<b>12</b>	<b>0</b>	<b>4</b>	<b>4</b>	<b>20</b>
oil and gas producer	1	0	4	0	5
oil producer	2	0	0	1	3
natural gas producer	3	0	0	0	3
dry/non-commercial	6	0	0	3	9
suspended	0	0	0	1	1
<b>o/w development wells</b>	<b>7</b>	<b>0</b>	<b>48</b>	<b>18</b>	<b>73</b>
oil producer	4	0	44	15	63
natural gas producer	2	0	0	2	4
dry/ non commercial	1	0	0	1	2
Injection	0	0	4	0	4

COUNTRY	CEE*	WE**	CIS***	OTHER****	TOTAL
For the year ended 31 December 2014					
<b>Wells tested</b>	<b>22</b>	<b>2</b>	<b>62</b>	<b>23</b>	<b>109</b>
<b>o/w exploration/appraisal</b>	<b>12</b>	<b>0</b>	<b>8</b>	<b>4</b>	<b>24</b>
oil and gas producer	0	0	1	0	1
oil producer	2	0	0	2	4
natural gas producer	5	0	0	0	5
dry/non-commercial	5	0	3	0	8
suspended	0	0	4	2	6
<b>o/w development wells</b>	<b>10</b>	<b>2</b>	<b>54</b>	<b>19</b>	<b>85</b>
oil producer	1	1	49	16	67
natural gas producer	6	0	0	1	7
dry/ non commercial	3	0	0	0	3
Injection	0	1	5	2	8

\* CEE: Hungary, Croatia  
 \*\* WE: United Kingdom  
 \*\*\* CIS: Russia, Kazakhstan  
 \*\*\*\* Other: Kurdistan Region of Iraq, Syria, Oman, Pakistan, Egypt, Angola

## DOWNSTREAM

### REFINING & MARKETING

#### GROUP'S PROCESSING BY REFINERIES

(THOUSAND TONNES)*	2010	2011	2012	2013	2014
Duna Refinery	8,847	8,762	8,080	8,107	8,413
Bratislava Refinery	6,572	7,085	6,309	6,828	6,146
Mantova Refinery	2,521	2,635	2,431	2,445	337
INA refineries	4,285	3,781	3,832	3,587	3,159
<b>Total</b>	<b>22,225</b>	<b>22,263</b>	<b>20,652 / 20,237*</b>	<b>20,507</b>	<b>17,541</b>

\* Data has been corrected in line with calculation method change in 2012

#### EXTERNAL REFINED PRODUCTS SALES (KT)

	2010	2011	2012	2013	2014
LPG	515	636	598	606	476
Naphta	45	44	46	46	0
Motor gasoline	4,151	4,211	4,036	3,987	3,614
Diesel	9,025	9,392	9,065	9,363	9,133
Heating oils	1,040	939	852	780	721
Kerosene	411	419	348	419	384
Fuel oil	943	740	332	677	554
Bitumen	1,267	1,275	1,015	1,026	629
Other products	1,608	1,355	1,489	1,188	1,216
<b>Total refined products</b>	<b>19,005</b>	<b>19,011</b>	<b>17,781</b>	<b>18,092</b>	<b>16,725</b>
o/w Retail segment sales	3,545	3,507	3,375	3,480	3,513
Petrochemical feedstock transfer	2,605	2,552	1,986	1,994	1,991

# Consolidated Operating Performance Data

## CRUDE OIL PRODUCT SALES (KT)\*

	2010	2011	2012	2013	2014
<b>Sales in Hungary</b>	4,194	4,186	3,840	3,908	3,937
Gas and heating oils	2,447	2,525	2,325	2,393	2,417
Motor gasolines	1,102	1,065	983	954	927
Fuel oils	27	23	17	13	9
Bitumen	142	105	87	91	126
Lubricants	22	43	46	15	16
Other products	454	425	382	442	442
<b>Sales in Slovakia</b>	1,519	1,551	1,515	1,501	1,515
Gas and heating oils	926	962	972	976	1,016
Motor gasolines	407	403	393	368	356
Lubricants	5	21	21	8	9
Bitumen	69	55	20	15	30
Other products	112	110	109	134	104
<b>Sales in Croatia</b>	2,061	1,887	1,715	1,796	1,666
Gas and heating oils	1,194	1,093	1,068	1,133	1,090
Gasolines	507	446	424	470	405
Lubricants	9	9	9	10	9
Bitumen	67	95	71	80	65
Other products	284	244	143	103	97
<b>Export sales</b>	10,561	10,751	10,113	10,294	9,133
Gas and heating oils	6,692	6,844	5,552	5,641	5,332
Gasolines	2,643	2,744	2,237	2,194	1,926
Lubricants (without base oil)	31	39	40	27	28
Bitumen	1,056	1,115	837	840	408
Other products	2,200	1,896	1,447	1,592	1,439
<b>Total crude oil product sales</b>	<b>18,335</b>	<b>18,375</b>	<b>17,183</b>	<b>17,499</b>	<b>16,251</b>

\* Without LPG sales

## GROUP'S PROCESSING BY REFINERIES FEEDSTOCKS IN 2014

(THOUSAND TONNES)*	DUNA REFINERY	BRATISLAVA REFINERY	INA REFINERIES	MOL GROUP TOTAL
Own produced crude oil	539	0.0	394	933
Imported crude oil	5,968	5,227	1,880	13,198
Condensates	113	3	102	218
Other feedstock	1,793	917	784	3,192
<b>Total refinery throughput</b>	<b>8,413</b>	<b>6,146</b>	<b>3,159</b>	<b>17,541</b>
Purchased and sold products	961	72	446	2,167

## GROUP'S REFINERY PRODUCTION (YIELD) BY PRODUCTS IN 2014

(THOUSAND TONNES)*	DUNA REFINERY	BRATISLAVA REFINERY	INA REFINERIES	MOL GROUP TOTAL
LPG	80	174	190	444
Naphtha	903	396	33	1,329
Motor gasoline	1,133	1,270	807	3,257
Diesel and heating oil	3,664	2,743	1,108	7,641
Kerosene	185	79	107	370
Fuel oil	11	348	315	721
Bitumen	470	0	3	490
Other products	1,290	577	98	1,506
Own consumption + losses	677	560	498	1,783

\* Data has been corrected in line with calculation method change in 2012

## RETAIL

### RETAIL SALES

RETAIL SALES OF REFINED PRODUCTS (KT)*	2010	2011	2012	2013	2014
Motor gasoline	1,260	1,183	1,099	1,105	1,073
Gas and heating oils	2,187	2,231	2,186	2,289	2,347
Other products	98	93	90	86	93
<b>Total refined product retail sales</b>	<b>3,545</b>	<b>3,507</b>	<b>3,375</b>	<b>3,480</b>	<b>3,513</b>

\* Volume sold on company owned service stations

## GASOLINE AND DIESEL SALES BY COUNTRIES (KT)

	2010	2011	2012	2013	2014
Hungary	799	790	753	776	844
Slovakia	459	443	415	413	443
Croatia	1,276	1,233	1,145	1,119	1,091
Romania	430	446	464	498	492
Czech Republic	27	25	51	134	146
Other	456	477	457	454	404
<b>Total</b>	<b>3,447</b>	<b>3,414</b>	<b>3,285</b>	<b>3,394</b>	<b>3,420</b>

## Consolidated Operating Performance Data

### SERVICE STATIONS

NUMBER OF MOL GROUP SERVICE STATIONS *	2010	2011	2012	2013	2014
Hungary	364	364	360	366	364
Croatia	467	445	439	435	434
Italy	205	222	215	138	129
Slovakia	209	209	209	212	214
Romania	126	128	135	147	159
Bosnia and Herzegovina	109	110	110	104	102
Austria	66	61	59	75	57
Serbia	33	33	34	38	42
Czech Republic	26	25	149	149	192
Slovenia	18	37	37	38	40
Other	1	1	1	1	1
<b>Total</b>	<b>1,624</b>	<b>1,635</b>	<b>1,748</b>	<b>1,703</b>	<b>1,734</b>

\* Filling stations held by fully consolidated subsidiaries

### PETROCHEMICAL

#### PETROCHEMICAL PRODUCTION (KT)

	2010	2011	2012	2013	2014
Ethylene	794	786	623	684	656
Propylene	398	403	321	348	327
Other products	747	712	534	623	555
<b>Total olefin</b>	<b>1,939</b>	<b>1,901</b>	<b>1,478</b>	<b>1,655</b>	<b>1,538</b>
LDPE	216	244	164	158	151
HDPE	417	388	322	351	349
PP	510	537	447	472	443
<b>Total polymers</b>	<b>1,143</b>	<b>1,170</b>	<b>933</b>	<b>981</b>	<b>943</b>
<b>TOTAL Petrochem production</b>	<b>3,081</b>	<b>3,070</b>	<b>2,411</b>	<b>2,636</b>	<b>2,480</b>

#### PETROCHEMICAL SALES BY REGION (KT)

	2010	2011	2012	2013	2014
Hungary	462	515	451	444	390
Slovakia	82	79	65	60	75
Other markets	871	910	714	798	661
<b>Total petrochemical product sales</b>	<b>1,415</b>	<b>1,504</b>	<b>1,230</b>	<b>1,302</b>	<b>1,126</b>